

*According to Business Management Magazine, telecommunications expenses average 3.6% of a company's revenue, and the Fortune 500 spends \$58 billion on telecom alone.*

*Last year there were 430 changes made to the US tax code.*

*The Rent Regulation Reform Act of 1977 covers all rent overcharge cases and states if a landlord successfully overcharges a tenant for four years, then he gets to overcharge the tenant permanently.*

## *Telecommunication Services Audit*

As technology changes, telecommunication bills and contracts are often difficult to understand and more than 90% of invoices contain errors that result in overcharges. GALOSI will provide individually tailored, cost reduction strategies and solutions to help your business gain control and manage all of your telecommunication expenses. GALOSI's services and custom software utilize proven methods that include the identification and recovery of overpayments of services and contracts for: Telephone (Toll-Free and Long Distance), Cellular/Wireless, Internet, Data, Equipment Lease and Maintenance.

## *Tax Recovery Audit*

It is almost impossible to be an expert on the 50,000 pages of tax code that vary from state to state and to remain current with the multiple changes in code that occur each year. GALOSI is a powerhouse of expertise and results, and is determined to provide your company with the information it needs to save you money. Most of the tax code changes can even be applied retroactively, which translates into more dollars back in your bottom-line!

Just like any auditing service provided by GALOSI, you will receive a full report that contains a detailed list of recoveries and a complete review of your internal processes with suggestions for long-term solutions that maximize financial success for your company.

## *Real Estate/Tenure Audit*

Most commercial leases are complex and if not examined thoroughly, can often result in billing errors and excessive fees. These errors can be intentional charges that blatantly violate lease agreements, but most are simply mathematical errors. Over time, this can cause unnecessary overpayment of hundreds of thousands, even millions of dollars.

The responsibility of finding any errors is often placed upon the tenant rather than the landlord, usually within a constrained time period. Since most tenants lack the needed time and resources, mistakes are ignored and payment is submitted without question. GALOSI's team of auditors will sort through every payment you have made to a landlord for monthly rent, additional occupancy costs (sometimes in the form of a rent surcharge), taxes, common area maintenance and any unexplained charges to identify inconsistencies between established contract terms and payments previously rendered.

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# ADDITIONAL SERVICES

*According to the Institute of Management and Administration (IOMA), it costs a business between \$9 and \$13 to process the average invoice. For each invoice that contains an error and must be reconciled, the cost can increase to around \$50.*

GALOSI understands that much like your vendor relationships, a landlord relationship should also be handled with the utmost care and professionalism while working effectively to recover money that is owed to your company. The benefits of this audit service not only provide an immediate response to any overpayments, but GALOSI will give you the valuable knowledge and tools to ensure that future leases and billings remain controlled on an ongoing basis.

## *Direct Store Delivery Audit*

Direct Store Delivery (DSD) is a quick, convenient way to deliver or receive a product, yet the process can prove costly for your business. The chaos and stress of receiving deliveries and completing a transaction of hundreds of different items at one time, even including promotionally priced merchandise, can often result in unfortunate human errors. These errors may never get reconciled, ultimately costing your company dollars that should be applied to profit.

Regardless of the transaction size, GALOSI will sort through every invoice and recover lost profits from Direct Store Deliveries that is owed to you. GALOSI will customize software for your audit to ensure that maximum recoveries are achieved. GALOSI's staff is highly-skilled, experienced and engaged in maintaining precious client-vendor relationships for your business so future transactions can run smooth and error-free.

